

PETER DEWAR

RD*, JP, FCMI

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Versatile MANAGEMENT/CAREER CONSULTANT specialising in the management of change and in personal career development, with wide experience drawn from general management (4 years), finance (13 years), marketing (5 years), organisation (6 years) and personnel/recruitment (17 years) within the professions and in commerce in London and Scotland. Key skills include:-

- * Sound planning, organisation and management of change;
- * Sympathetic yet positive career counselling and guidance;
- * Meticulous investigation, analysis and evaluation of data;
- * Financial acumen, commercial nous and strict budgetary control;
- * Effective communications, written and oral, including motivation, persuasion and marketing and the promotion of ideas and services;
- * Decisive and responsible decision making.

CAREER PROGRESSION

PETER DEWAR ASSOCIATES, London **1988-date**
Founder and PRINCIPAL of this small consultancy specialising in outplacement and career counselling, executive search and selection and management consultancy for small/medium sized companies and firms. Senior Consultant with Sanders & Sidney Plc 1990-99.

DAL GROUP PLC, London **1987-1988**
DIRECTOR. Following takeover, established ROOM TWELVE LTD as leading executive search consultancy for the legal profession.

MANAGEMENT SEARCH INTERNATIONAL LTD, London **1985-1987**
DIRECTOR. Helped to establish London and Scottish offices of this US subsidiary, majoring upon the financial sector and the professions. Seconded for one year to Hon Jacob (now Lord) Rothschild to:
* co-ordinate building of extension to the National Gallery (funded by Sainsbury brothers) and act as Secretary of American Friends of NG (£40m) and J. Paul Getty Jnr Endowment Fund (£2m).
* assist in JR's business affairs as JOINT MD of FIVE ARROWS GROUP (investment and property - t/o £16m) and as DIRECTOR of CLIFTON NURSERIES (HOLDINGS) LTD (landscaping & garden centres - t/o £3m)

ARCHDIOCESE OF WESTMINSTER, London **1982-1985**
CHIEF ACCOUNTANT of RC Church in London (t/o £10m). Introduced budgetary control; computerised accounting and payroll (250) systems; established Common Investment Fund; organised events for Papal Visit (1982); and served as Chairman/ director of various diocesan projects.

HOSPITAL OF ST JOHN & ST ELIZABETH, London **1980-1982**
CHIEF ACCOUNTANT of private hospital (t/o £3m). Reorganised accounting and management information systems; computerised payroll (300) and helped to launch and run successful appeal for £3.5m.

DEWAR, EAST & CO, London **1975-1980**
ACCOUNTANT/PARTNERSHIP SECRETARY. Reorganised systems and initiated and arranged a merger of practice with Steele, Robertson & Co.

TYNDALL GROUP, Edinburgh **1973-1975**
REGIONAL MANAGER. Established Scottish office for developing and marketing of financial services, successfully procuring new business.

NATIONAL FARMERS` UNION, London **1967-1973**
HEAD OF ORGANISATION DEPARTMENT of influential Employers` Assoc. Secretary of 3 major committees; responsible for staffing, financial administration and assessment of 59 county branches and introduction of centralised finance. Liased with NFU Mutual Insurance Co Ltd and organised all national functions (AGM (3,000), Dinner (1,000), Royal Show and CBI/NFU Conference etc.)

D`ARCY MASIUS BENTON & BOWLES LTD, London **1964-1967**
Advertising ACCOUNT EXECUTIVE for *Aspro* and *Rennies* accounts preceded by 6 months selling experience with Colgate Palmolive.

HAYS ALLAN, London **1961-1964**
ARTICLED CLERK in medium sized chartered accountancy practice.

EDUCATION & PROFESSIONAL TRAINING

Qualifications:

- * Chartered Management Institute - Fellow (FCMI);
- * Institute of Financial Accountants - Fellow (FFA);
- * Association of Accounting Technicians - Fellow (FMAAT)
- * Institute of Sales & Marketing Management - Fellow (FInstSMM)
- * Institute of Chartered Accountants - Finalist

Education:

- * Ashridge Management College - Management Development Course 1985
- * Thames Valley University - Accountancy Foundation Course 1975-76
- * Ampleforth College, York - 2 A levels, 2 AO and 9 O levels 1956-60
- awarded RAF Flying Scholarship 1960

Training:

Participated in many residential and other training courses (inc. leadership, management, accountancy, taxation, marketing, presentations, personnel, motivation, IT and specialist Royal Navy and Magisterial).

PERSONAL

Personal: Date of birth: 19 February 1943; married, 4 children (36, 34, 33 & 24) & 3 grandchildren.

Language: French (working knowledge).

Public Service: Royal Naval Reserve 1965-93 - Lt. Cdr; RD 1980 & Bar 1990, Intelligence Branch 1979-93; Justice of the Peace (Inner London from 1983), Chm, Inner London Magistrates` Assoc (2000-04), Deputy Chm, East Central Div (1994-9), Presiding Justice (Family & Adult Courts). Gov/Vice Chm of 2 schools and office holder of various charities (OStJ 1987). Assisted with many Royal and State ceremonial occasions (member of The Royal Co of Archers 1981-).

Interests: Heraldry & Genealogy (Heraldry Consultant to Christie`s Plc (from 1979); professional practice (from 1965); author of 5 books and many articles; Editor *Burke`s Landed Gentry*; NADFAS lecturer; Chm/Trustee/ Treasurer of related societies; (FSA Scot & FHG (Hon)).